



Junior Buyer (F&V) - Andover

Who are we? Abel & Cole has pioneered organic, ethical and sustainable food delivery for over 30 years. Doing things better is our bread and butter; from saving over 60 million plastic bags by using reusable boxes for our food deliveries, to finding alternatives to plastic long before it hit the headlines. We are forever challenging ourselves to find the most positive way to do business and want everyone to eat organic because it's one way to save the future. It's these values that enabled us to become B Corp certified; an optional audit we've gone through to recognise how we put people and planet before profit, as well as help us find room for further improvement. We're looking for more people to join our team of almost 550, to share our passion for doing the right thing even bigger and better than we do already. In a fast paced and competitive market, we know it's our people who make the difference. We've learnt how important it is to recognise, develop and promote from within; and that trusting people lets them come up with the best ideas and that helps our entrepreneurial spirit to thrive.

Want to see more? Check us out at www.abelandcole.co.uk, <https://bcorporation.net/directory/abel-cole>, [Instagram](#) and [Facebook](#)

Role Summary

Reporting to the F&V Buyer and acting as an ambassador for Abel & Cole this is a fantastic opportunity to join a team that is passionate about sourcing and delivering an enviable range of top quality, organic produce direct to the customer's door. Working in a fast paced environment where problem solving is part of the day to day, alongside other Abel & Cole Buyers and SCP team members, your goal will be to deliver a consistent supply of great quality products and maintain respectful and mutually supportive relationships with our suppliers and other departments of Abel & Cole. We will, of course, offer you full training and support to help you develop in your role alongside a host of benefits including discount on all products we sell. If you have been looking for an entry level role that would allow your passion for organic and ethical produce to shine then read on to find out more:

Here's what you'll be getting up to:

- Establish and develop mutually beneficial relationships with supplier base. Manage relationships through regular communication and farm visits
- Work alongside the rest of buying team on strategic development of supplier base
- Adherence to overarching A&C sourcing policy
- Take part in the crop planning and build understanding of the overall F&V requirements of the business and how this translates into a procurement plan
- Liaise with and support suppliers in the event of any quality issues, crop failures or general areas of concern



- Work with the Sustainability and Supply Chain teams to ensure high levels of ethical and environmental standards are achieved e.g. no air freight/efficient use of transport
- As part of the Buying team, deliver products against the target business margins
- As part of the Buying team contribute to the introduction and end of seasoning of products
- Liaise with the marketing team as necessary to raise awareness of products and promote products appropriately
- Follow up on quality issues, complaints and customer reviews and ensure that this feeds into crop plans and drives active supplier management
- Support product quality reviews & champion initiatives to improve product quality
- Review customer feedback and work with the analysis team on understanding trends which may contribute to product development

Here's what we are looking for:

- Entrepreneurial spirit with good commercial awareness
- Strong organisational and time management skills
- Keen attention to detail
- An excellent communicator; possessing the ability to gain buy-in when necessary
- Enjoyment of working with others and making things happen
- Proactive and able to work on own initiative
- Target driven with numerate ability
- Flexible attitude, ability to deal positively with changing priorities
- Keen to drive continual improvement by challenging the norm
- Computer literate, particularly in MS Office and Excel
- Willingness to travel between Andover and Wimbleton office when required, as well as out in the field visiting suppliers

What we offer:

- This is a full-time position, Monday –Friday, 37.5 hours per week. Flexibility may be required for weekend cover
- 30 days holiday per annum inclusive of bank holidays
- A free box of fruit and veg every week (It's pretty delicious!) alongside company discount of up to 35%.
- Cycle to Work Scheme.
- Grants for sport, performing arts, education and non-vocational courses.
- Contributory pension scheme

If you feel like you would like to apply to the above role, please send your CV and a short cover letter explaining your interest in the role to: careers@abelandcole.co.uk

Abel & Cole promotes equal opportunities for all employees. We want our employees to develop their talents to the full for the benefit of all. Members of staff are expected to take personal responsibility for keeping our workplace free from discrimination - a place where everyone is treated respectfully.