

## Abel & Cole Field Based Ambassador

Job Title: Abel & Cole Field-Based Ambassador

Reports to: Project Lead

Hours: Minimum 20 hours per week with option to work up to 40.

Locations: Nationwide

Salary: £7.50 an hour plus competitive commission scheme.

Holiday: Starting; 28 days per annum and allocated pro rata.

This is a fantastic opportunity to work as part of our new Acquisitions team as a Field-Based ambassador in a business that takes pride in delivering top quality, organic produce direct to the customer's door. As an ambassador for Abel & Cole you'll have the chance to interact with customers and promote our star products. We offer training and support to help you reach your potential, and with a competitive commission scheme there is the unlimited opportunity to boost your salary.

### **Responsibilities of an Ambassador:**

- Meet with customers on door-to-door visits and promote the products of Abel & Cole as well as increasing brand awareness.
- Promote the brand and products of Abel & Cole at various events, including food shows or markets.
- Increase sales by acquiring new customers at events or in canvassing locations, aiming to have customers sign up on the spot.
- Ensure you reflect our values and principles, acting as an ambassador of Abel & Cole.
- Maintain a clean, tidy and professional appearance, wearing uniform to an acceptable standard.
- Perform any other duties suitable to position as required.

### **Skills, experience and requirements**

#### Essential:

- Excellent interpersonal skills relating to colleagues, customers and the public.
- Excellent communication skills.
- Confidence and professionalism.
- Knowledge of the business and our products.
- An interest in organics and a proactive attitude towards the care of our environment.

#### Desirable:

- Experience in sales or customer service.

Shifts will be between Mon-Sun between the hours of 9am and 8:30pm.

### **Benefits**

- Potential earnings in excess of £1300 per month but with a competitive commission scheme this could be much higher.
- Free organic fruit and veg box every week.
- 35% discount (20% on alcohol).
- Necessary uniform provided.
- Holiday allocation pro rata.